

NATIONAL CURRICULUM SPECIALIST

The Maverick Educational Consortium MEC seeks a qualified applicant for the position of National Curriculum Specialist, to start immediately.

MEC is a supplier of classroom and curriculum materials for K-12 educational institutions nationwide. It maintains a sales force in every state, has a presence at all teacher conventions, and makes sales presentations to school districts to advertise our offerings.

The National Curriculum Specialist assists with pre-sales curriculum presentations, product demonstrations, sales training and enablement for the nationwide sales force.

JOB DUTIES AND RESPONSIBILITIES:

- Serves as one of the primary presenters for sales briefings.
- Assists with the development of sales tools and internal sales training as needed.
- Serves as a resource to assist account executives and associates with preparations for their own sales presentations.
- Curriculum Specialists will work primarily in their geographic quadrant of the company, but will be available to support other areas as needed.

REQUIRED SKILLS:

- Must be a self-starter, able to develop in-depth product knowledge.
- Must have communication and interpersonal skills to interface within the organization, and with all levels of school personnel.
- Skill in the use of presentation hardware and software.
- Work independently with minimal supervision.

EDUCATION:

- Bachelor's degree in education or related field is required. A Master's degree in education or related field is preferred.

EXPERIENCE:

- Educational experience as a classroom teacher or administrator within a school district.
- Previous sales experience.
- Ability to make presentations in a limited time.

PHYSICAL REQUIREMENTS:

- Extensive travel is required.